

World Tour 2018

The Anderson Exports team is leaving on Friday, April 20th to Beijing on a 12 city trip across several Asian & European countries. We will be visiting clients, attending several industry events, and looking to expand both our product range and our reach into what we see as the world's most important markets in the coming decades.

We are providing our schedule below. Please let us know if you would like to meet & discuss any potential opportunities for collaboration.

Month	Date	Day	Location	Description
April	21	Saturday	LAX - PEK Beijing	Travel Day
April	22	Sunday	Beijing, China	Rest Day
April	23	Monday	Beijing, China	Meetings
April	24	Tuesday	Beijing, China	Meetings
April	25	Wednesday	PEK - PVG (Shanghai)	Travel Day
April	26	Thursday	Shanghai, China	Meetings
April	27	Friday	Shanghai, China	Meetings
April	28	Saturday	Shanghai, China	Rest Day
April	29	Sunday	PVG - ICN (Seoul)	Travel Day
April	30	Monday	Seoul, Korea	Meetings
May	1	Tuesday	Seoul, Korea	Seoul Food & Hotel
May	2	Wednesday	ICN - TPE (Taipei)	Travel Day
May	3	Thursday	Taipei, Taiwan	Meetings
May	4	Friday	Taipei, Taiwan	Meetings
May	5	Saturday	Taipei, Taiwan	Rest Day
May	6	Sunday	TPE - DMK (Bangkok)	Travel Day
May	7	Monday	Bangkok, Thailand	Meetings
May	8	Tuesday	Bangkok, Thailand	Meetings
May	9	Wednesday	DMK - MNL (Manila)	Travel Day
May	10	Thursday	Manila, Philippines	Meetings
May	11	Friday	Manila, Philippines	Meetings
May	12	Saturday	MNL - SIN (Singapore)	Travel Day
May	13	Sunday	Singapore	Rest Day
May	14	Monday	Singapore	Meetings
May	15	Tuesday	Singapore	Meetings
May	16	Wednesday	SIN - LON (London)	Travel Day
May	17	Thursday	London, United Kingdom	Meetings
May	18	Friday	London, United Kingdom	Meetings
May	19	Saturday	London, United Kingdom	Rest Day
May	20	Sunday	LON - SVQ (Seville)	Travel Day
May	21	Monday	Seville, Spain	INC
May	22	Tuesday	Seville, Spain	INC
May	23	Wednesday	Seville, Spain	INC
May	24	Thursday	SVQ - MAD (Madrid)	Travel Day
May	25	Friday	MAD - NYC (New York)	Travel Day

California Raisins

Other than a handful of expensive spot loads, California packers are sold out of raisins. Without saleable material, some packers are unable to fill current contracts and are advising customers to wait until new crop shipments. In order to keep raisins on their customer's shelves, some California packers are even pulling product from Chile. Across the central valley, this year is widely considered to be unlike any other in memory.

To help illustrate the key issues facing the industry this year and in future years, we put together this series of graphics:

Raisin acreage is in a steady decline as growers pull out raisin vines in favor of almonds and walnuts ...

California Bearing Raisin Acreage (000s, Acres)

Estimated

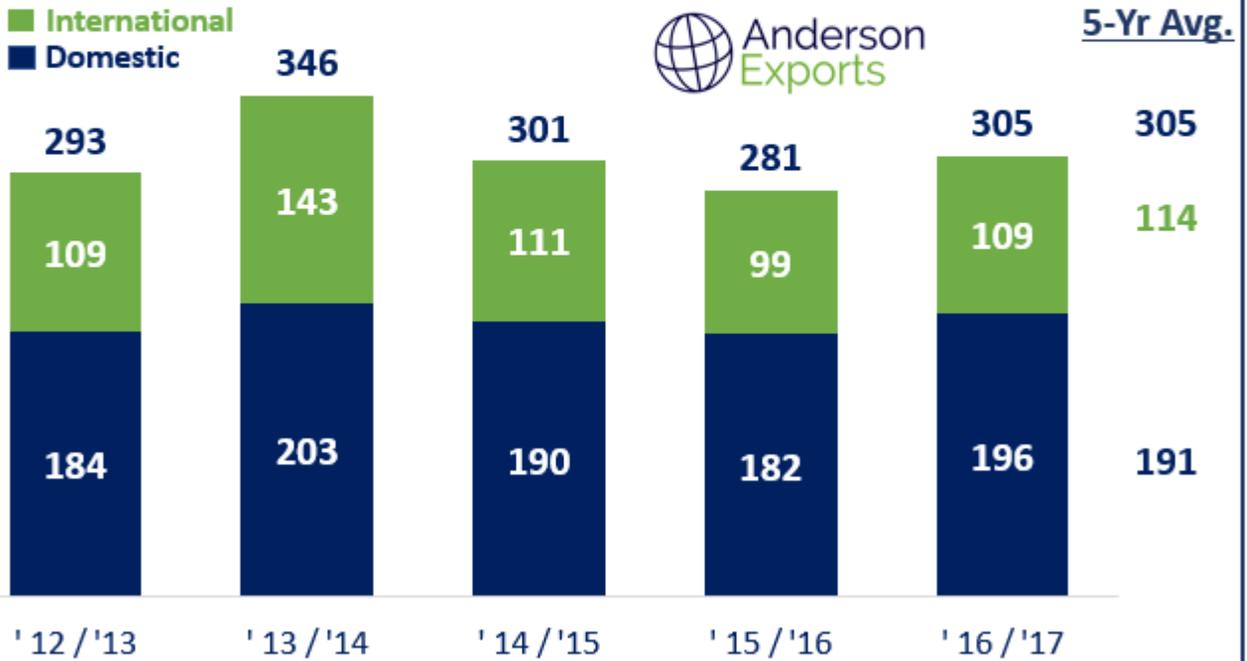
Acreage has dropped by 29% or approx. 63,000 acres over 10 years



California Raisins (Continued)

... While domestic and international demand appetite is stable and growing

Natural Seedless Selects — Domestic & International Demand

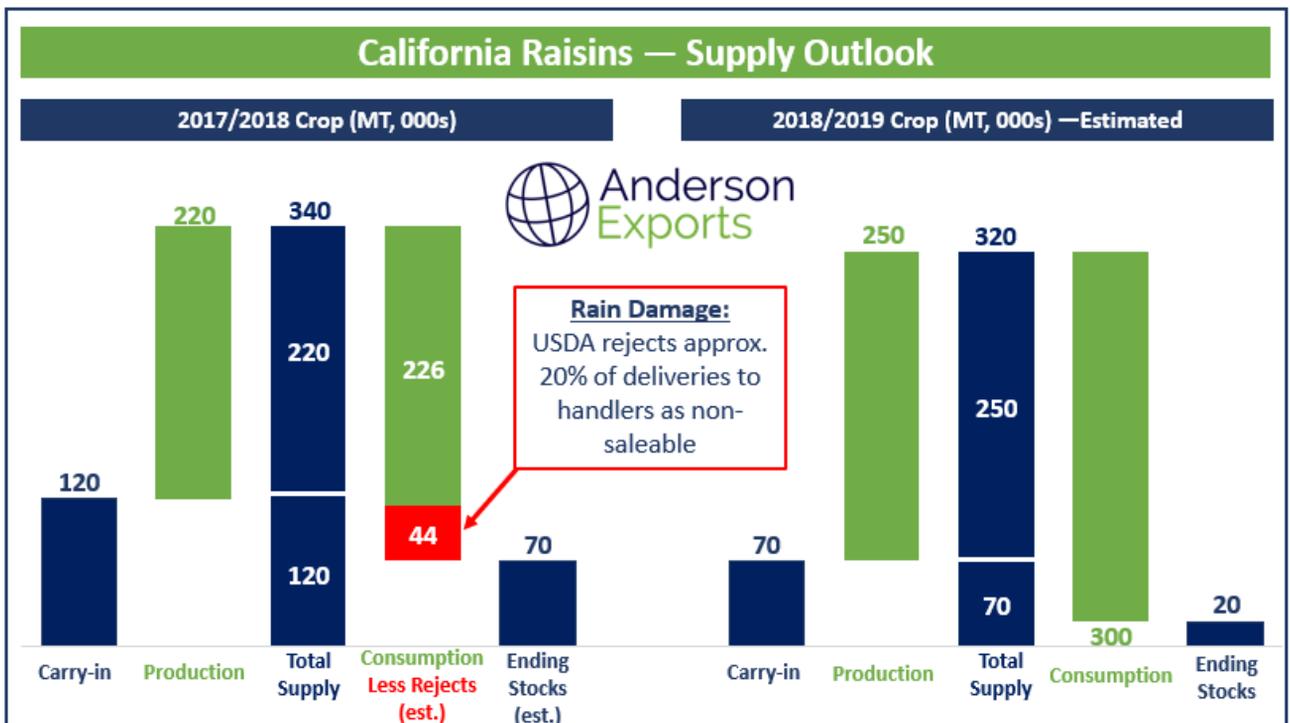
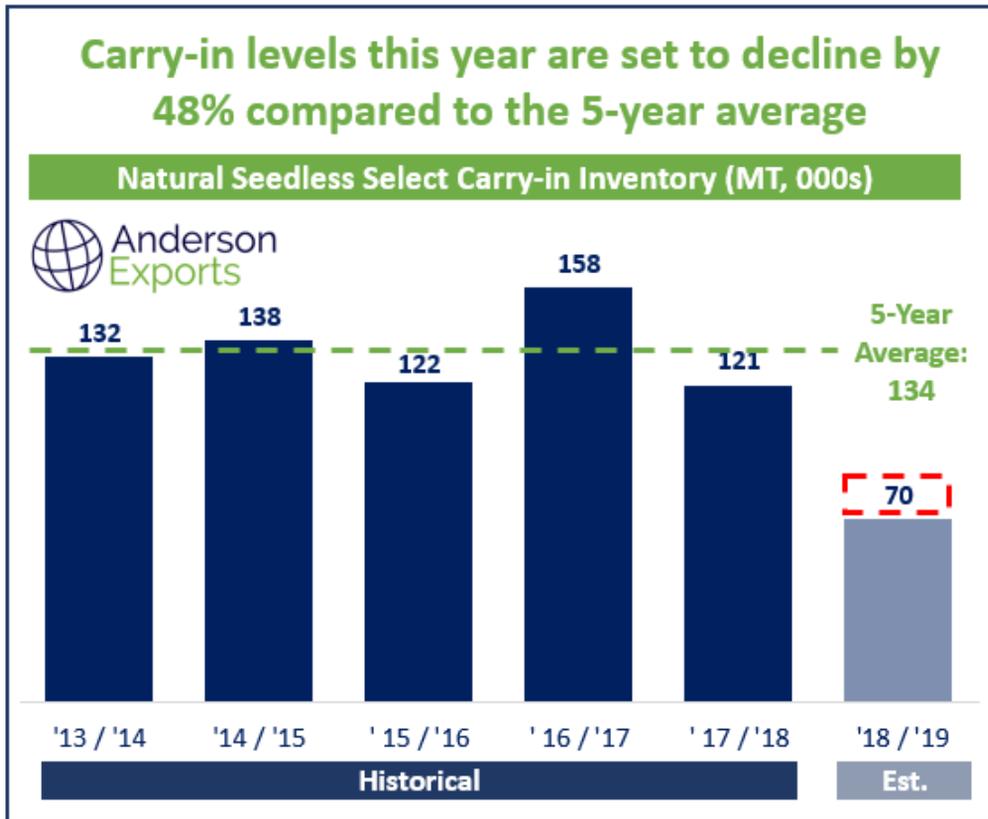


Carry-in levels this year are set to decline by 48% compared to the 5-year average

Natural Seedless Select Carry-in Inventory (MT, 000s)



California Raisins (Continued)



Brazil Sugar

Sugar prices continued to trend lower due to the outlook of global surplus. Key producing regions are expanding production. Brazil is on-track to achieve a record sugar crop of 40.2 million metric tons (mmt) due to favorable weather, stable planted acreage and lower use of cane for ethanol. In India, the second largest global producer of sugar, subsidized prices and continues to incentivize production growth. Strong yields, higher cane recovery rates, and increased planted acreage lifted estimates for India's sugar output to 31mmt, considerably above the initial government expectations of a crop of only 26mmt. Thailand, which benefits immensely from its high proximity to growing net-importers nearby, has also doubled production over the past decade.

We expect prices to remain weak in this surplus environment and Brazil to be particularly well-positioned to pick up share in export markets.

We offer Brazil origin ICUMSA 45 Sugar by the vessel on a spot (MOQ: 100,000mt) or forward contract basis including long-term contracts of 300,000mt / month x 12 months. Payment by SBLC, BG, or DLC from global top 50 bank. Product is SGS-inspected end-to-end at buyer's request.

Brazil Soybeans

Soybean prices have remained firm due to strong global demand, drought in Argentina, and increasing freight prices. Production expectations from Brazil continued to strengthen in recent weeks as Conab increased their 2017/2018 Brazilian soybean estimate by 1.9mmt to 114.9mmt. Planted soybean acreage is estimated at 86.6mm acres, reflecting an increase of 3.5% over the prior year. Soybean yields are expected to drop a modest 2.6% compared to last year. In addition to benefiting from favorable environmental conditions, Brazil soybean exporters will also be relatively advantaged by tariffs on U.S. corn imports to China.

We supply GMO and Non-GMO certified soybean from Brazil. MOQ: 100,000+ tons. Payment by SBLC, BG, or DLC from global top 50 bank.

Brazil Corn

The safrinha corn crop in Brazil is developing well due to favorable soil moisture, particularly in central Brazil. Conab is now estimating the 2017/2018 Brazilian corn crop at 88.6mmt, up 1.4mmt from the March estimate. However, year-over-year declines in the full-season corn acreage and lower expected yields offset favorable growing conditions. As a result, the estimated full-season corn crop is 25.6mmt, representing a decline of 16% compared to the prior year.

We supply GMO and Non-GMO certified corn from Brazil. MOQ: 100,000+ tons. Payment by SBLC, BG, or DLC from global top 50 bank.

Crab Cakes

Our crab cakes are premium Maryland-style made with real Maryland crabmeat. The classic crab cake is precooked and has a 21-day shelf life when thawed. Our classic crab cakes are ideal for price-conscious customers seeking quality quick-to-prepare meals. The classic cake can be ordered in 4 packages: 80 ct bulk, which is great for full service seafood operations, and 2, 6, and 12 packs, which are available for frozen food sections. Lobster, Salmon, and Crawfish Cakes

We also offer lobster, salmon, and crawfish cakes. Maine Lobster is the #1 ingredient in the lobster cake, while Alaskan salmon is the #1 ingredient in the salmon cake. The cakes are precooked so your customer needs only to heat and eat.

Hand-Scoped Crab Cakes

We are pleased to offer 100% real Maryland Crabmeat, Maine Lobster, Shrimp, and Wild Salmon. All processing occurs in the USA with strong food safety oversight.

Crab Stuffing

Our premium stuffing creates unique, high-quality items such as stuffed salmon or flounder, and crab-stuffed appetizers like crab-stuffed Portobello caps. The stuffing also can be used to create your own homemade crab cakes.

Canned Tuna

We are well-positioned to offer canned skipjack tuna in 170 gram cans in 53' FCL (30 pallets) or 20' FCL (11 pallets) on a CIF basis.

Shrimp

We also offer frozen shrimp of the highest quality and welcome your inquiries.

April 16th, 2018

World Tour 2018



Products

Dried Fruits



Raisins



Cranberries



Blueberries

Prunes
Apricots
Cherries

... And more

Nuts



Walnuts



Almonds



Pecans

Cashews
Hazelnuts
Pistachios

... And more

Seeds & Pulses



Sunflower



Red Beans



Lentils

Popcorn
White Beans
Pumpkin Seeds

... And more

Bulk



Sugar



Soy



Corn

ICUMSA 45
Soybean Std #2
Animal Feed

... And more

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